

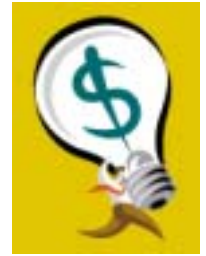


STRATEGIC PLANNING



MARKETING

FUNDING



**THE HAMPTON ROADS
SMALL BUSINESS DEVELOPMENT CENTER
PRESENTS THE
SMALL AND MINORITY BUSINESS SERIES**

October 4, 2004 - November 1, 2004

(5-Consecutive Monday Nights)

6:00 pm to 9:00 pm

at the

Peninsula Workforce Development Center

Conference Room

600 Butler Farm Road

Hampton, VA 23666

Cost: \$25.00 per person

(Payments made payable to: SBDC)

This Program is co-sponsored by the City of Hampton's Department of Economic Development, City of Hampton's Purchasing and Procurement Oversight Committee, Zel Technologies LLC, Downtown Hampton Partnership, the Small Business Administration, Thomas Nelson Community College, Hampton Roads Chamber of Commerce, and Zeta Delta Sigma Chapter of Phi Beta Sigma Fraternity, Inc.,

Five (5) Consecutive Monday Nights

October 4

Strategic Planning for a Small Business

October 11

Marketing a Small Business

October 18

Financing a Small Business

October 25

Procurement: Doing Business with the City, State & Federal Government

November 1

Open Forum: Business-to-Government Information Exchange and Networking Session

RSVP BY September 30, 2004 to: SBDC

600 Butler Farm Road

Hampton, VA 23666

Web site: www.hrsbdc.org

Contact: (757) 865-3128 or (757) 865-3126



PROCUREMENT

OPEN FORUM

